



Agenda

- Company's presentation & business objectives
- Business consultant experience & background

Company's objectives

- PM-PLMConsulting is a newly created company to provide expertise in defining PLM^(*) strategy and implementation.
- In PLM area, PM-PLMConsulting can provide support & expertise in the main following activity:
 - Roadmap elaboration
 - Current situation analysis & proposed evolution
 - Functional specification definition
 - Implementation program & deployment.
- (*) PLM stands for Product lifecycle management and covers all applications contributing to manage data associated to product development (Computer Aided Design, Product Data Management, Component Supplier Management, ...)

Key competencies

- Broad expertise on **R&D needs** and PDM implementation
- Definition of **Business Strategy** in PLM Domain
- **R&D Process Re-engineering**
- **Business Case** and ROI evaluation
- Capture **Business requirements** & functional specification

- Successful implementation on **JDA/SRM, Windchill & Teamcenter**
- High expertise in **Component management**.
- Multi cultural successful experience (US, Mexico, India , China)

Business model

- 2 different market access :
 - Direct with major industrial companies
 - When offer can cover all company needs
 - Through intermediaries (editors, integrators)
 - Through global project, to provide specific expertise to their global offer

Patrice Mahe's background

- Patrice has more than 20 years of experience in PLM in Schneider Electric
- His career in Schneider Electric allows him to :
 - Acquire a broad experience en R&D practices and processes
 - Process & Methods leader in a Business Unit
 - ISO 9001 certification
 - Get a complete knowledge in PLM through :
 - PLM definition and implementation in a Business Unit
 - Drive corporate PLM program to unify solution through the Group
 - Define & Implement Corporate component management solution & lead component engineer team
 - Lead corporate R&D business needs for PLM evolution

Patrice Mahe's background

- Core competencies
 - Collaborative & Concurrent Engineering
 - Configuration Management & Change Management.
 - Environmental compliance (RoHS, Reach)
 - Technical Publication.
- Major area of contribution in PLM :
 - Project scoping (priorities, change management)
 - implementation.
 - Major expert for standard component management.
- More details in joined CV.

Thanks for your attention
Do not hesitate to contact :

